



South Australian Trade Mission – North East Asia

Saltbush Livestock was invited to participate in the South Australian Government led trade mission to North East Asia in November 2017.

The Department for State Development trade mission's goal was to promote South Australian premium food and wine to Japan, Taiwan and Republic of Korea. The delegation, led by the Hon Martin Hamilton Smith, travelled to Tokyo, Taipei and Seoul, hosting trade showcases and meeting with potential buyers.

As part of the show case events, we were able to show off our Bultarra Saltbush Lamb, thanks to local celebrity chefs cooking up some very special and tasty dishes for all attendees to enjoy. Of course, these tastings were washed down with one or two great South Australian wines!

With the fantastic support & coordination from Australian Embassy staff, Austrade and Department of State Development, Saltbush Livestock were able to get in front of large fresh produce importers and buyers in each country. So hopefully, Bultarra Saltbush Lamb will be on the shopping list for North East Asian families very soon.

While in Japan, we also got to catch up with our long standing customers and friends in Tokyo, Top Trading Co. (Far East) Ltd who have supported our brand for many years. (pictured)

Meet Saltbush Livestock's "Go getters"!

Pictured right is Lisa & Alli who keep the daily operational wheels turning for Saltbush Livestock. One could say they keep Jamie and Greg in line too which is no mean feat!

Lisa coordinates the administration functions for Bultarra Australian Saltbush Lamb's domestic and export productions including all accounting functions and preparing consignments for export.

Alli oversees the livestock movements and purchases for our pastoral operations, coordinating payroll & staff entitlements and ensuring all accreditations are up to date.

Both Alli and Lisa have extensive employment history in the livestock industry and bring high level professionalism and efficiency to our core functions.



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2017 South Australian Food Industry Awards

Bultarra Australian Saltbush Lamb enjoys participating in the South Australian Food Industry Awards

Each year the Awards are held at the Adelaide Convention Centre. Always a good chance to frock up! This year's Awards were hosted by Master Chef celebrity Matt Preston who knows how to work the cravat!

In previous years our premium lamb brand has won the VISY Exporter of the Year <15FTE and Primary Industries of South Australia Regional Producer of the Year <15FTE both in 2016.

The nomination and application processes are very thorough including written submissions and onsite field visits by a panel of four judges to our regional office and properties to get a better understanding of how we plan for strategic growth in both domestic and export markets while also considering our operational productivity.

In 2017, Saltbush Livestock was nominated in the Primary Producer >15FTE category. This category was of particular significance for Principal Director, Jamie McTaggart given his long commitment to both the North & Western Pastoral region of South Australia and to the development of the Dorper sheep breed.

Jamie has lived and breathed the life of a pastoralist in the surrounding regions near Port Augusta for much of his life. He has also participated as a Board Member and later the Chairperson of the National Dorper Sheep Society for several years.

Jamie was one of the first South Australian Pastoralists back in 2002 to introduce and develop the Dorper sheep breed for commercial production with a view to promote a 100% South Australian premium branded lamb carcass with a traceable paddock to plate story.

The Award's Chairperson advised Jamie in October 2017 that he was a category finalist and invitations for the Awards ceremony would be in the mail. So, the tux was dusted off and shoes (probably boots) were shined. Despite coming up against some very worthy competition, Jamie was appointed the winner of the 2017 South Australian Food Industry Awards "Primary Producer of the Year >15FTE" category.

Jamie described the experience as very humbling and acknowledged his family and Saltbush Livestock team who have supported him over this long journey. Congratulations boss!



**saltbush white
dorper stud**
Australia's breed standard



bultarra
australian
saltbush lamb



**bultarra australian
certified organic**
saltbush lamb



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White Dorper Stud update

Saltbush White Dorper Stud is one of the oldest White Dorper studs in Australia based on imported South African genetics. The traits that were important then are still important now but as we build on these we are also looking at other traits that can improve performance and profits for our customers.

Saltbush is now one of the leading performance recorded studs in Australia. Important traits are measured and recorded with Sheep Genetics Australia and we can compare our performance with other studs around Australia. This information identifies what we are doing well and areas that we can improve. Recently we have completed an AI program to introduce some new genetics and strengthen links with other studs. This is an exciting time as the quality of the data we can provide will improve. Our next AI program will be in March this year.

EARLY WEANING: All lambs are weaned at 8-12 weeks of age. While this is quite young the weaners do grow on and benefit from the practice. Early weaning encourages rumen development and equips animals well for dry times through their lives particularly in pastoral country. Young sheep that don't come up are not pampered and supplemented but are removed from the stud.

LOOKING AFTER YOUR SALTBUSH RAMS: Saltbush rams are managed in extensive pastoral conditions under organic protocols. Rams are not drenched or run on feeders. For this reason rams may look a little underdone at sale time (10-12 months) in comparison to rams that have been on quality feed. Saltbush rams will continue to grow and develop rather than take a check when adjusting to an unfamiliar environment.

Lambs receive scabigaurd and a 3:1 at lamb marking and booster 3:1 at weaning. When introducing rams onto high value feed and improved pastures they may need another vaccination and drench to help adjust.



Adelaide's Finest Supermarkets – Pasadena Foodland renovations complete!

Bultarra Australian Saltbush Lamb has been supplying many Foodland Supermarkets across South Australia for several years now and none longer than Foodland Pasadena (part of Adelaide's Finest Supermarket Group). Foodland Pasadena was the very first Foodland supermarket to give us a go back in 2012 and has supported our 100% South Australian lamb ever since.

Congratulations to Spero, Simon, David and the team at Pasadena after recently completing a major upgrade of their store. The planning to undertake this task must have been huge but the end result is simply amazing. Below are a few pics of their new Meat Department.



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